

## Message Text

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11

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W  
----- 123009

R 151602Z JAN 76

FM AMEMBASSY ATHENS

TO USDOC WASHDC

INFO SECSTATE WASHDC 2178

AMEMBASSY BRUSSELS

UNCLAS ATHENS 420

1. 484/01/T0031

2. 011576

3. A.J. LAEMMERZAHN

4. 484 GREECE

5. Q

6A. SUBMIT COMPLETE BID TO ADDRESS IN 6C

6C. PASSENGER TRANSPORT OF THE ATHENS AREA, S.A. (ASPA)

12-14 METROPOLEOS STREET

ATHENS 126, GREECE

7. SEE PARA 10

8. N.A.

9. 204

9A. PROPOSED TENDER BY QUASI-GOVERNMENTAL AGENCY

10. 37113XX-XXXX GREEK GOVERNMENT HAS AUTHORIZED PURCHASE OF  
250 NEW BUSES. EMBASSY UNDERSTANDS THAT THE REQUIREMENT WILL BE  
FOR BUS CHASSIS OF THE LARGE TYPE, PROBABLY 11 METERS LONG. TO BE  
SUCCESSFUL U.S. MANUFACTURER MOST LIKELY WILL HAVE TO BE ABLE TO  
OFFER LOCAL ASSEMBLY FACILITIES. PREVIOUS ATTEMPTS TO GET U.S.  
MANUFACTURERS INTERESTED IN THE PROJECT HAVE FAILED BECAUSE U.S.  
BUSES SELDOM MEET LOCAL REQUIREMENTS. HOWEVER, WITH A LOCAL AGENT  
CAPABLE OF BODY ASSEMBLY, U.S. MANUFACTURERS COULD POSSIBLY COMPETE.  
TO THIS END, EMBASSY HAS ALREADY INFORMED LOCAL REPRESENTATIVES  
OF FORD, INTERNATIONAL HARVESTER AND MACK. USDOC MAY ALSO WISH  
TO CONTACT WHITE MOTOR AND PACCAR, AS STATUS OF THEIR  
REPRESENTATION NOT CLEAR. ANY OTHER PUBLICITY OR DIRECT CONTACT  
USDOC WISHES TO MAKE RELATIVE THIS PROJECT WOULD BE WELCOME

11. PURCHASE FINANCE FROM ASPA FUNDS

EMBASSY WILL REPORT ISSUANCE AND FORWARD COPIES

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12. CRITERIA B.

KUBISCH

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 15 JAN 1976  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
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**Document Number:** 1976ATHENS00420  
**Document Source:** CORE  
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**Drafter:** n/a  
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**Executive Order:** N/A  
**Errors:** N/A  
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**Office:** ACTION EUR  
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**Reference:** n/a  
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